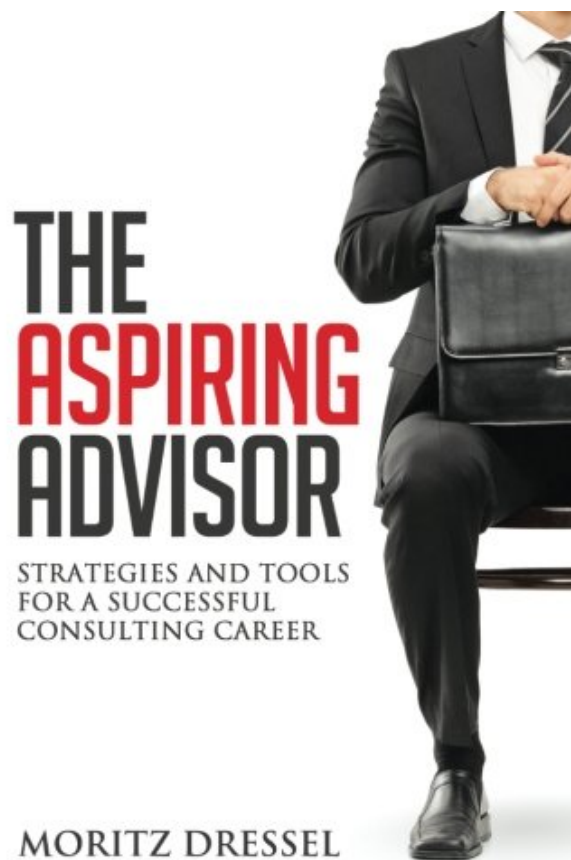


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## **PDF**

If you want to succeed in consulting, follow The Aspiring Advisor. This guide teaches you what to do (and what not to do) when you are just starting your consulting career. Because what gets you into consulting is not what will keep you there, much less what will make you succeed.

Based on lessons learnt during thousands of hours on the job, as well as the collective wisdom of hundreds of senior and junior practitioners, Moritz Dressel, author and management consultant, provides the hands-on manual every junior consultant has been waiting for.

What you'll learn in The Aspiring Advisor

- How to produce impressive deliverables that keep your boss and clients happy
- Who to network with and how for the greatest impact for your career
- What to do to get staffed on awesome projects
- How to avoid being "parked" at the office
- When to push back and how to go about it without ruining your career
- How to get things done without going mad by using effective time management techniques that don't require your boss' approval
- How to reduce the number of follow-ups in verbal and written communication
- What to do to make your performance actually count in year-end ratings
- How to protect yourself for times "when the shit hits the fan"

And much, much more...

Who this book is for

Most helpful customer reviews1 of 1 people found the following review helpful.

Great lessons for starting a successful consulting career

By Massimo Garbuio

While there are several books that help graduates to excel in case interviews with consulting companies, little has been written on how to excel once you start the job. What do you need to do to make the best impression during the very first few weeks in your dream job? How do you make the best use of the resources you have available in top tier firms? What do you need to do to constantly deliver high quality outputs so your colleagues keep requesting your services? How do you build a personal brand?

Moritz has successfully worked in a top tier firm for several years and his book will answer all the questions you have and keep you awake at night, from how to introduce yourself to colleagues, how to produce professional emails and reports, how to make the best use of downtime, to how to organise your wardrobe and deal with office politics. Importantly, this book will help you organise your personal life too. It can't guarantee a perfect work-life balance (it is still consulting), but it shows you ways to combine both work and taking care of what or who you love.

The details Moritz goes into will be invaluable for you to make the very best first impression with colleagues and then live this impression over time when you are successfully working on projects. In short, this book can really serve as a best practice handbook to build a successful consulting career.1 of 1 people found the following review helpful.

Moritz has written an excellent guide to aspiring consultants

By Nikolai Oudalov

Moritz has written an excellent guide to aspiring consultants. As an experienced consultant I can recognize myself in the invaluable lessons and strategies to help you to a flying start at a consultancy firm. So if you want some support in wading your way through the consulting jungle, this is the book to read!1 of 1 people found the following review helpful.

An essential guide to consulting soft skills

By Thomas Roth

A very good introductory book to consulting. Having been in strategy consulting myself for 5 years, I feel this book provides a great overview to the necessary soft skills and behavior junior consultants need to develop. As graduates in consulting usually bring very good hard skills, i.e., technical knowledge from uni with them, they underestimate the social dynamics and the soft challenges consulting poses to everyday live. In this respect, the author provides background on how and why typical situations in consulting occur, encourages to reflect from a third person perspective to build and understanding and provides useful initial suggestions in how to deal with them.

Many other consulting books focus on consulting technical skills, e.g., frameworks, project management, sales, but less so on the dynamics of the consulting every day live. As such, this is a useful and highly recommended addition to the bookshelf of every soon-to-be consultant and junior consultants.

The book is an easy read, well written and can be read in a short time frame. I recommend this book highly. See all 11 customer reviews...

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