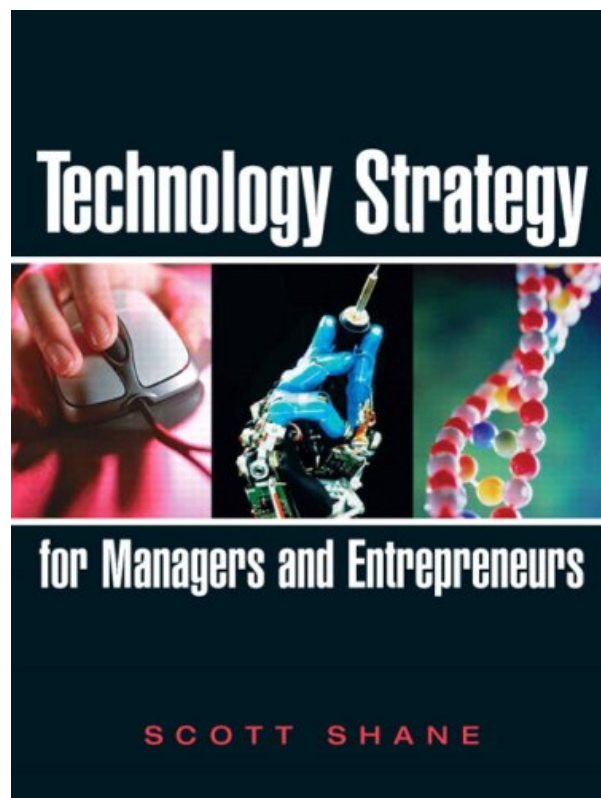


**TECHNOLOGY STRATEGY FOR
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This book emphasizes how the future manager can use strategic management of innovation and technology to enhance firm performance.

This book covers the evolution of technology, meeting consumer needs, capturing values generated from investments, development of technology strategy, and implementation of the strategy.

This book is designed to teach professionals in business, engineering, and science how to use the strategic management of innovation to enhance firm performance.

About the Author

An angel investor with the North Coast Angel Fund, and a professor of entrepreneurship at Case Western Reserve University, Scott Shane is the author of Illusions of Entrepreneurship, among many other books and articles.

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Most helpful customer reviews

8 of 9 people found the following review helpful.

Review of *Technology Strategy for Managers and Entrepreneurs*

By ProfAHK

As someone who teaches Technology Management at the MBA level, the publisher of Scott Shane's "*Technology Strategy for Managers and Entrepreneurs*" sent me a free copy in the hope I would adopt it for my course. I won't be using this text and can't recommend it to others.

Almost any book on technology is out of date by the time it is published, but ones with "strategy" in the title

should offer ideas that transcend the dynamic nature of technology. This book doesn't.

It starts in the preface (p. xvii) with "Why Do We Need This Book?" - a question that signals we probably don't need "this" book. His answer is, "... this book ensures that students develop an accurate understanding of the current state of the field" (p. xvii). "Ensure" and "current" are high standards and the author certainly fails to meet the latter. Social media, a pretty "current" theme and arguably the most disruptive technology of this decade, is given less than two pages. Should entrepreneurs be using Twitter, for example, as a component of their search engine optimization strategy? You won't find the answer in "Technology Strategy" - there are only two of almost 400 pages devoted to what the author calls "social networking". Twitter is not in the index; YouTube is mentioned once in a manner unrelated to its strategy. Instead the author shares that "research has shown that information tends to flow between people who are connected to each other ..." (p. 341). Wow. I'm glad I didn't have to pay over \$60 for that wisdom.

The best part of the book is the information shared on patents, trademarks, copyrights, and trade secrets so that entrepreneurs can benefit from their innovation. But for this price, that alone cannot justify buying this book.

1 of 3 people found the following review helpful.

Great framework to understanding how technology comes and goes

By Patrick M Ryan

I've been in IT for 25 years, and this book taught me so much more about technology and the marketplace, from paradigm shifts and "disruptive technologies" to all kinds of history and new terms. It's dense, but that's why they call it a text book. Good stuff.

1 of 3 people found the following review helpful.

Good for someone interested in managing a high tech company

By Nanotech entrepreneur

This is a good textbook for teaching people how to manage a high tech company. It covers all of the relevant topics and is clear and easy to understand.

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